

Support Tools for Success

- Initial weekly support pool and enhanced bonuses
- Laptop complete with activity management tools, needs-analysis software and technical support and core office services
- Customer Service Support for all product lines and marketing support- materials and the opportunity to earn marketing match dollars
- Training and on-going development
- Project 200 and Market Development Plan
- Relationship Sales Process

Additional Support Tools for Success

- Weekly Activity Standards
- Coaching by Manager, Financial Service which includes weekly PEP meetings
- Referred Lead Prospecting and Networking
- FSA Fast Track Matching Marketing Rewards Program
- Joint Working Relationships with Leading Veteran Agents
- Training opportunities: within Agency, virtual training opportunities, Study Groups, industry programs
- Community Marketing Initiatives
- Targeted Relationship Marketing strategy
- Career opportunities

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